

<b>ID</b>	SP03
<b>STATE ID</b>	<b>Passenger 2.0</b>
<b>Description</b>	FULL-SIZE FOUR (4) DOOR SPECIALTY SEDAN MUST BE 120 CU. FT. OR GREATER. APPROVED MAKES: BUICK LUCERNE, DODGE MAGNUM, TOYOTA AVALON XL, FORD 500, CHRYSLER 300, BUICK LE SABRE, MERCURY GRAND MARQUIS, FORD E-85 CROWN VIC, PONTIAC BONNEVILLE, CHEVROLET IMPALA.
<b>Estimated Quantity</b>	5
<b>Delivery Location/details</b>	DAS Des Moines, Direct Factory Delivery
<b>Pre-delivery Inspection Allowance (per vehicle)</b>	\$0.00

Equipment Description	Pricing Configuration #1		Pricing Configuration #2		Pricing Configuration #3	
	Option Order #	Option Price	Option Order #	Option Price	Option Order #	Option Price
<b>Base Vehicle Minimum Specifications</b>						
1 MIRRORS - Interior: Rearview Day or Night tab selector type. - Exterior: Dual mounted on left & right doors with inside remote control.	STANDARD	\$0.00		\$0.00		\$0.00
2 AIR CONDITIONING - Standard factory package installed	STANDARD	\$0.00		\$0.00		\$0.00
3 SEATING - Front: Split bench with center arm rests or bucket seats with a console. Heavy duty springs cushions and backs if available. Standard fabric covered front and rear.	STANDARD	\$0.00		\$0.00		\$0.00
4 FLOOR COVERING - Heavy duty carpet, passenger area, color coordinated; carpeted cargo area	STANDARD	\$0.00		\$0.00		\$0.00
5 GLASS - Windshield & all windows tinted	STANDARD	\$0.00		\$0.00		\$0.00
6 HEATER AND DEFROSTER - Standard	STANDARD	\$0.00		\$0.00		\$0.00
7 RADIO - AM/FM stereo with CD single player.. Factory installed with speakers.	US8	\$0.00		\$0.00		\$0.00
8 MOLDINGS - Body side with vinyl insert full length between wheel wells. STICK ON TYPE NOT ACCEPTABLE UNLESS FACTORY INSTALLED.	STANDARD	\$0.00		\$0.00		\$0.00
9 STEERING COLUMN- Tilt	STANDARD	\$0.00		\$0.00		\$0.00
10 WINDSHIELD WIPERS AND WASHERS - Intermittent, Variable with washers	STANDARD	\$0.00		\$0.00		\$0.00
11 12 Volt Power Point	STANDARD	\$0.00		\$0.00		\$0.00
12 INSTRUMENT GAUGES - Standard production gauges or indicators	STANDARD	\$0.00		\$0.00		\$0.00
13 HOOD RELEASE - Inside passenger compartment	STANDARD	\$0.00		\$0.00		\$0.00
14 HEADLIGHTS - Equipped with Quartz Halogen headlights	STANDARD	\$0.00		\$0.00		\$0.00
15 DOME LIGHT - Standard AS SUPPLIED FOR CURRENT MODEL	STANDARD	\$0.00		\$0.00		\$0.00
16 REAR WINDOW DEFROST - Electric, heated wire type; Factory installed	STANDARD	\$0.00		\$0.00		\$0.00
17 AUTOMATIC TRUNK OPENER - Yes, with trunk light	STANDARD	\$0.00		\$0.00		\$0.00
18 WHEELS - Aluminum style sport rims	EXCEPTION	\$0.00		\$0.00		\$0.00
19 CRUISE CONTROL - Automatic-Factory installed	STANDARD	\$0.00		\$0.00		\$0.00
20 ENGINE - V8 or V6; specify highest performance engine/drive train package available (no supercharge or turbo package) _____	LTZ 3.9L V6	\$0.00		\$0.00		\$0.00
21 TRANSMISSION - Automatic including overdrive	MX0	\$0.00		\$0.00		\$0.00
22 BATTERY - Heavy duty maintenance free. Highest ampere rating available. 455 minimum cold cranking availability. _____amp _____cca	750 CCA STANDARD	\$0.00		\$0.00		\$0.00

23	TIRES - Four (4) speed rated, all season, blackwall, similar to Goodyear GT+4. (if available) Standard Production temporary spare	STANDARD	\$0.00		\$0.00		\$0.00
24	ALTERNATOR - 90 Amp. minimum _____ amps	125 AMP STANDARD	\$0.00		\$0.00		\$0.00
25	STEERING - Power steering	STANDARD	\$0.00		\$0.00		\$0.00
26	SUSPENSION - Heavy duty, if available	STANDARD	\$0.00		\$0.00		\$0.00
27	COMPONENTS - All to be heavy duty, if available	STANDARD	\$0.00		\$0.00		\$0.00
28	FINISH - Clear coat paint	STANDARD	\$0.00		\$0.00		\$0.00
29	SEATBELTS - Front and Rear Shoulder/Lap Belts, Lap Belt for Center Seating.	STANDARD	\$0.00		\$0.00		\$0.00
30	Anti-lock brake system	STANDARD	\$0.00		\$0.00		\$0.00
31	Power windows and locks	STANDARD	\$0.00		\$0.00		\$0.00
32	Other options: If an option is not explicitly listed but requires an additional cost, please list this option on this line	UEO ONSTAR DELETE & D58 SPOILER DELETE	\$0.00		\$0.00		\$0.00
33	Required Options (Pricing required for a complete Bid)						
34	Engine Block Heater	KO5	\$28.00		\$0.00		\$0.00
35	Options which may be required						
36	Full size spare, mounted matching tires per minimum specifications	N/A	\$0.00				
37	Individual front and rear color keyed floor mats	STANDARD	\$0.00				
38	Whitewall tires in lieu of blackwalls, Spec. S-23.	N/A	\$0.00				
39	Deduct for Optional engine/drive train package engine/horsepower available. Specify: _____	N/A	\$0.00				
40	Smokers package, cigarette lighter and ashtray installed	N/A FROM FACTORY	\$0.00				
41	Engine Block Heater, if available	IN REQUIRED OPTIONS	\$0.00				
42	Cold Kit Weather Package, State Details	N/A	\$0.00				
43							
44	Vehicle Make:	CHEVROLET					
45	Vehicle Model:	IMPALA LT					
46	Vehicle Model Code:	1WC19 3LT 3.9L V6					
47	% discount off dealer price (Black Book Invoice) for additional options not stated in specifications:						
48	American Made (Yes/No):	Yes					
49	Exact Model Designation and Equipment Package:	1WC19 3LT 3.9L V6					
50	EPA Highway (MPG):	27					
51							
52	Base Price:	\$17,390.75		\$0.00			\$0.00
53	Required Option Price:	\$28.00		\$0.00			\$0.00
54	Fleet Incentive Discount: (Note: Discounts are subtracted from the cost and should be entered as a negative value)	\$0.00		\$0.00			\$0.00
55	Government Discount: (Note: Discounts are subtracted from the cost and should be entered as a negative value)	\$0.00		\$0.00			\$0.00
56	Other Discounts: (Note: Discounts are subtracted from the cost and should be entered as a negative value)	\$0.00		\$0.00			\$0.00
57	Final Price:	\$17,418.75		\$0.00			\$0.00